

# Meridian Wine Merchants

**Melanie Glyn-Jones**

Accounts Supervisor

**Industry: Distribution**

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**No, of Users: 20 Users**

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**Modules: Accounting, Pricing Matrix, Payroll**

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“Pastel Evolution has serviced our requirement for reporting and improved system stability. **It’s user-friendly and gives us instant access to customer information** - what they’ve bought and how they’ve paid – while interacting with them telephonically. The sales reporting functionality has enabled us to run variations on our customer and product reports. From a management perspective, Pastel Evolution also ensures we can easily generate any report we want, such as budget and previous period comparisons without the added hassle of retyping data into Excel. Through Evolution, we have effectively eliminated one sided entries, and have experienced no downtime. We are saving hours every month. Human error has also been minimised through automating orders and deliveries, while stock and inventory processes have been streamlined. **No other product delivers the same functionality and features for 20 users while being affordable.** For any support calls, we are also always assured that the call centre agent knows Pastel Evolution intimately.”

- Melanie Glyn-Jones, Accounts Supervisor, Meridian Wine Merchants (Pty) Ltd